

PHCC—National Member At-Large

Here's what you need to know.

PHCC—National membership offers a variety of programs, education and services to keep your business in the know.
Engagement opportunities are here for you — just plug in!

ADVOCACY

- Federal legislative and regulatory representation
- State and local legislative and regulatory assistance
- State legislative and regulatory online tracking tool
- Representation on code bodies and industry coalitions
- Reinforcement of industry standards that protect public health and safety
- Annual legislative conference
- Alerts on laws, regulations and code changes
- Grassroots network
- PAC activities

WORKFORCE & PROFESSIONAL DEVELOPMENT TRAINING

- Free monthly webinars for members
- PHCCCONNECT annual conference and tradeshow offering tailored P-H-C education
- Face-to-face learning opportunities
- PHCC career center and job board
- Career and job fair materials

BROUGHT TO YOU BY THE PHCC EDUCATIONAL FOUNDATION

- Plumbing and HVACR apprentice training
- Plumbing and HVACR Workforce Readiness course
- Plumbing Pre-Apprentice course
- Fast Track to Service Plumbing course
- Foremen workshop
- Assessment tests
- Essentials of Project Management class
- Plumbing and HVAC apprentice contest
- Scholarships

BEST PRACTICES, COMMUNICATION & NETWORKING

- Safety and risk management tools
- Access to subject matter experts
- PHCC water supply calculator app
- Monthly electronic newsletters
- Award winning magazine *Solutions*
- PHCC contractor online directory
- PHCC Online Buyer's Guide
- Online member communities

SAVINGS & DISCOUNTS

- PHCC industry partnerships with manufacturers and product providers to the P-H-C trade
- PHCC Labor Unit Database subscription
- Members-only discounts on programs, events and services

BUSINESS INTELLIGENCE

- Regular PHCC members-only business intelligence reports and insights, forward-facing statistics
- Monthly *Insta-Intel* report
- Quarterly *Competitive Edge* report

CONSUMER AWARENESS

- Find A Contractor online directory
- Branded PHCC outreach

ENHANCED SERVICE GROUPS (ESG)








- Quality Service Contractors (QSC)
 - » Offers guidance, education and the resources needed to operate your business more efficiently. Business coaching, custom designed training and networking opportunities bring P-H-C service and repair professionals together.
 - » Annual Power Meeting
- Construction Contractors' Alliance (CCA)
 - » Provides contractors with a means to find solutions to the many issues new construction contractors face. CCA serves PHCC's plumbing and mechanical contractors specializing in residential, industrial, commercial and institutional new construction.
- Union-Affiliated Contractors (UAC)
 - » A resource for PHCC members who operate under a union, this group is focused on providing online resources and communities to offer greater assistance and communication with each other.
- PHCC—National Auxiliary
 - » Women and men with the purpose of working in partnership with the plumbing, heating and cooling industry through scholarships, education, and industry support. They are comprised of individuals who have a wide variety of backgrounds. The common denominator, however, is an interest in the P-H-C industry.



Member Savings and Discounts

- Aramark: **25% discount** on uniforms.
- Code Books: Discounts vary by chapter.
- ConsensusDocs: **20% discount** on subscriptions to standard construction contracts.
- Exxon/Mobil: **5 cent savings per gallon** of gas using Fleet National card.
- Home Depot Pro and HD Supply: Two "Preferred Partner" programs with substantial savings for PHCC members: Home Depot Pro for retail and Home Depot Supply for wholesale.
- Labor Unit Database: 30-day free trial and **\$100 discount** off subscription renewal.
- Market Hardware: **Free consultation and discount** on web sites and marketing services.
- Monthly Webinars: **\$360 value** (\$35/ea. for non-members).
- PHCCCONNECT Conference and Tradeshow: **\$100 discount** off each member registration.
- *Solutions* magazine subscription: **\$30 value**
- Time Communications: **Discounted monthly rate** on call management systems.
- Pink Callers: Access to an administrative support solution that assigns customer service reps to support home service business remotely.
- Plumbing and HVACR Apprentice eLearning Programs: Discounts vary by chapter.
- Plumbing and HVACR Textbooks: Up to **25% discount** through your chapter.
- US Bank: Eligible for a 15-minute consultation to discuss how your business expenses can become opportunities to increase cash flow, lengthen operating cycle, and earn more rewards.
- Who's Who Directory: Contact information for your fellow PHCC members across the nation. **Free to PHCC members;** \$75 non-member

Resources for Members

-  **Plumbing and HVACR Workforce Readiness:** Online course provides individuals with an introduction to working in the plumbing-heating-cooling industry.
-  **TechLine:** Expert advice on code questions and clarifications.
-  **Safety Program Builder:** Available from Federated Insurance, allows contractors to customize efforts that illustrate your commitment to ensuring safety in your workplace.
-  **Overhead and Profit Calculator:** This simple software tool helps business owners calculate their real costs and find the right selling price for their company.
-  **PHCC Water Supply Calculator App:** Offers a single resource to determine water supply fixture units and minimum fixture branch sizes for common plumbing fixtures, typical pressure drops in water meters, equivalent lengths of fittings, and more.
-  **Multi-Employer 401(k) Retirement Program:** PHCC members can choose among several 401(k) retirement program options offered by Lincoln Financial Group through Certified Financial Services.
-  **Publications:** Members receive *Solutions* magazine, *PHCC Online* and the *PHCC Advocate* newsletter, chock full of valuable news and information to help run your business and stay current on industry legislation and regulations.