

THE POWER OF 3

PHCC National + PHCC State + PHCC Local Membership Benefits

The power of three PHCC organizations coming together to strengthen your business and educate your employees is what we are empowered to do. We operate in collaboration at the National, State and Local levels through our network of 39 state and 127 local chapters throughout the United States. **Engagement opportunities are here for you — just plug in!**

PHCC National Benefits

phccweb.org • customercare@naphcc.org

ADVOCACY

- Federal legislative and regulatory representation

WORKFORCE & PROFESSIONAL DEVELOPMENT TRAINING

- Free monthly webinars for members
- PHCCCONNECT annual conference and tradeshow offering tailored P-H-C education
- PHCC career center and job board

PHCC EDUCATIONAL FOUNDATION

- Plumbing and HVACR apprentice training, workforce readiness, pre-apprentice, foremen, project management and assessment tests.

BEST PRACTICES, COMMUNICATION & NETWORKING

- PHCC water supply calculator app
- Award winning magazine and valuable alerts, newsletter, and industry information
- Online contractor, Buyers' Guide directories and communities

SAVINGS, DISCOUNTS AND RESOURCES

- Visit phccweb.org

BUSINESS INTELLIGENCE

- Regular PHCC members-only business intelligence reports and insights, forward-facing statistics

CONSUMER AWARENESS

- Find A Contractor online directory
- Branded PHCC outreach

ENHANCED SERVICE GROUPS (ESG)

- Quality Service Contractors (QSC)
- Construction Contractors' Alliance (CCA)
- Union Affiliated Contractors (UAC)
- PHCC-National Auxiliary (AUX)

New Member Discounts

- 50% OFF first year of membership
- 25% OFF second year of membership

**States with no local chapter just receive National and State benefits.*

Florida PHCC Benefits

faphcc.org • info@faphcc.org

TRAINING OPPORTUNITIES

- Apprenticeship
- Craft Skills
- Project Management
- Continuing Education
- Business Operations
- Journey Level Certification & UPC Code Update Classes

BEST PRACTICES

- Advertising & Marketing
- Safety & Risk Management

INFORMATIONAL NEWSLETTERS & BULLETINS

INSURANCE PROGRAMS

- Health, Dental, Life, Workers Compensation and Liability.

NETWORKING

- Conventions, Conferences & Tradeshows
- Online Community
- Local Chapter Events

CONSUMER AWARENESS EFFORTS TO FIGHT THE THREAT OF UNLICENSED CONSTRUCTION ACTIVITY

ADVOCACY

- Legislative / Regulatory
- Representation
- Industry Promotion

MARKETING, ADVERTISING, LEAD GENERATION & NETWORKING RESOURCES

DISCOUNT PROGRAMS



Sarasota County PHCC Benefits

srqphcc.org • info@srqphcc.com

INDUSTRY REPRESENTATION

- One of the most valuable benefits – We protect the p-h-c industry by providing legislative efforts on the local, state, and national levels, as well as representation on a county level to address issues with local building departments/inspectors.

LOCAL NETWORKING OPPORTUNITIES

- We provide the ability to meet other professionals in the industry, share ideas, and discuss common problems.

EDUCATIONAL OFFERINGS

- We provide a variety of educational and certification opportunities to enhance the training and performance for you and your staff.

MONTHLY MEMBERSHIP MEETINGS

- Our monthly membership dinners are an excellent way to network with a wide range of members.

COMMUNICATIONS

- We provide communications on a local, state, and national level to keep you and your company on top of the latest news.

DIRECTORIES

- Member Directory – We provide an online Contractor Directory for the community to use when searching for verified licensed professionals.
- Associate Directory – As a resource to our members, we provide a separate Associate Directory to reference for supplies/services for your business.



PHCC membership pays for itself. *Just plug in!*

Member Savings, Discounts and Resources offered by PHCC National

- **Aramark: 25% discount** on uniforms.
- **Code Books:** Discounts vary by chapter.
- **ConsensusDocs: 20% discount** on subscriptions to standard construction contracts.
- **Exxon/Mobil: 5 cent savings per gallon** of gas using Fleet National card.
- **Home Depot Pro and HD Supply:** Two "Preferred Partner" programs with substantial savings for PHCC members: Home Depot Pro for retail and Home Depot Supply for wholesale.
- **Labor Unit Database:** 30-day free trial and **\$100 discount** off subscription renewal.
- **Market Hardware: Free consultation and discount** on web sites and marketing services.
- **Monthly Webinars: \$360 value** (\$35/ea. for non-members).
- **PHCCCONNECT Conference and Tradeshow: \$100 discount** off each member registration.
- **Solutions magazine** subscription: **\$30 value**
- **Time Communications: Discounted monthly rate** on call management systems.
- **Pink Callers:** Access to an administrative support solution that assigns customer service reps to support home service business remotely.
- **Plumbing and HVACR Apprentice eLearning Programs:** Discounts vary by chapter.
- **Plumbing and HVACR Textbooks:** Up to **25% discount** through your chapter.
- **US Bank:** Eligible for a 15-minute consultation to discuss how your business expenses can become opportunities to increase cash flow, lengthen operating cycle, and earn more rewards.
- **Who's Who Directory:** Contact information for your fellow PHCC members across the nation. **Free to PHCC members;** \$75 non-member.



Plumbing and HVACR Workforce Readiness: Online course provides individuals with an introduction to working in the plumbing-heating-cooling industry.



TechLine: Expert advice on code questions and clarifications.



Safety Program Builder: Available from Federated Insurance, allows contractors to customize efforts that illustrate your commitment to ensuring safety in your **workplace**.



Overhead and Profit Calculator: This simple software tool helps business owners calculate their real costs and find the right selling price for their company.



PHCC Water Supply Calculator App: Offers a single resource to determine water supply fixture units and minimum fixture branch sizes for common plumbing fixtures, typical pressure drops in water meters, equivalent lengths of fittings, and more.



Multi-Employer 401(k) Retirement Program: PHCC members can choose among several 401(k) retirement program options offered by Lincoln Financial Group through Certified Financial Services.



Publications: Members receive *Solutions* magazine, *PHCC Online* and the *PHCC Advocate* newsletter, chock full of valuable news and information to help run your business and stay current on industry legislation and regulations.

Member Savings, Discounts and Resources offered through PHCC State and Local Chapters

State Discount Programs:

- Aramark
- Chrysler
- Enterprise Fleet Management
- ExxonMobil Fleet Card
- Hudson Ink
- Market Hardware, Inc.
- PayAnywhere
- Avitus Group

Marketing, Advertising, Lead Generation & Networking Resources:

- Peer group opportunities – CCA, QSC, & UAC
- Annual State & National Convention & Trade Shows
- The PHCC Connection quarterly national magazine
- PHCC Online national weekly magazine
- Education Foundation's personnel e-bulletin
- Local PHCC meetings
- Quarterly association board meetings
- Member web listing – National & State
- Press releases & legislative alerts
- Business & technical seminars
- Membership directory product guide
- Lending library
- Email on demand
- Business credibility
- Marketing seminars
- Expo product guide
- PHCC logo decals for trucks & windows
- Pre-printed promotional materials
- Get unlimited free technical support with PHCC's toll-free "TechLine" and avoid costly installation mistakes and code violations.

CONTACT US

Sarasota County Plumbing, Heating and Cooling Inc.

941-977-5077 | info@srqphcc.com | srqphcc.org

JOIN NOW



JOIN PHCC TODAY! srqphcc.org/join